

WOIC - Welcome Office for ITER Companies



PROVENCE -ALPES-CÔTE D'AZUR

Invest in The Energy Region

We've got it all!

The French Commitments to ITER

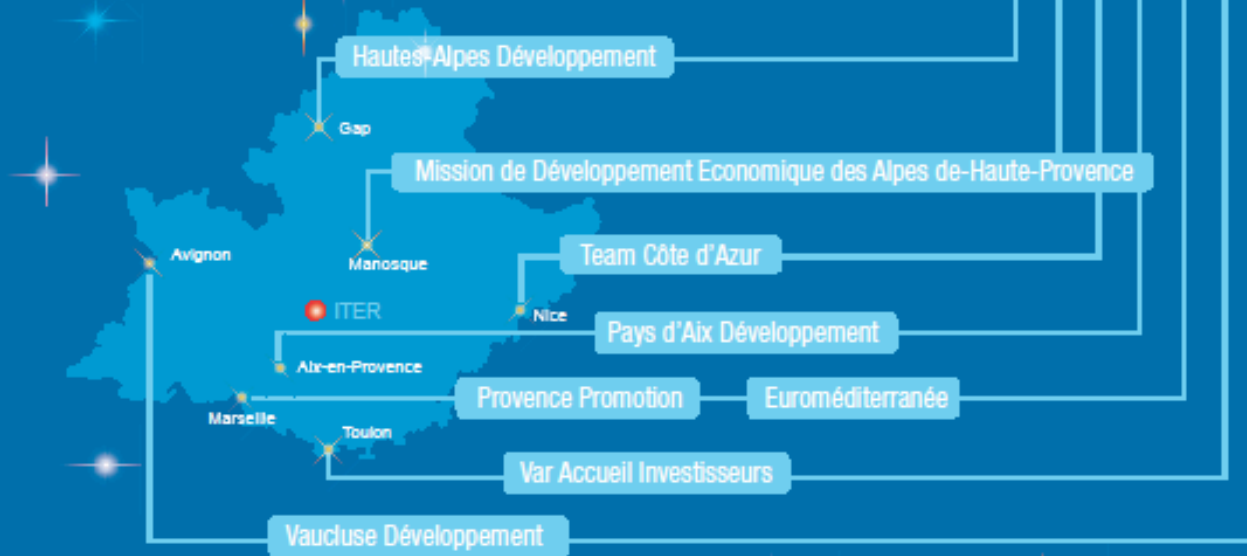
- Adaptation of the ITER Itinerary (106 km long)
- The International School in Manosque
- Industrial mobilization on the ITER project
- Site preparation

- Dismantling phase
- Waste



Welcome Office for International Companies

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WOIC

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- A single contact point
- With a network of partners
- In the whole region
- Non profit organization

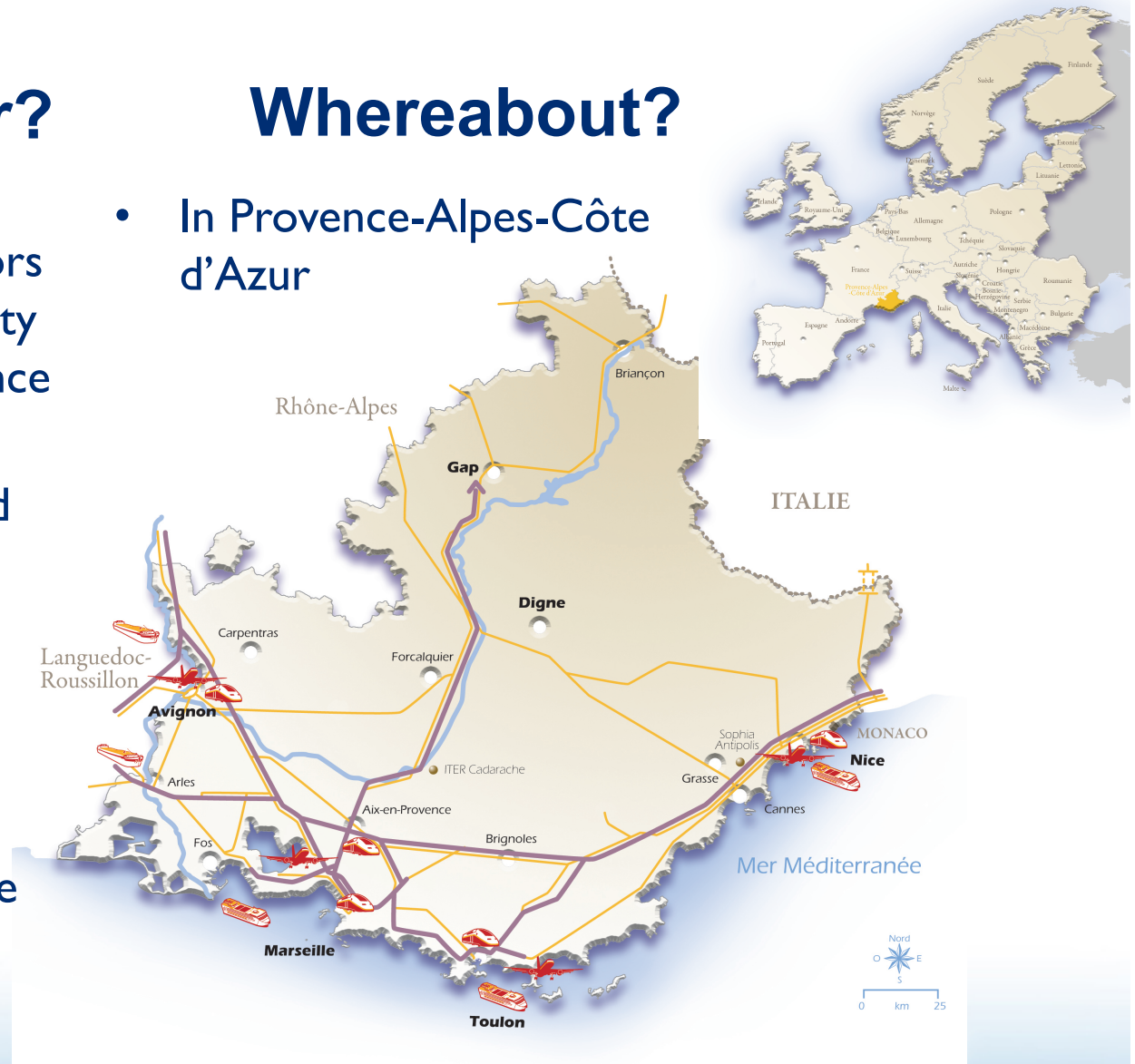


WOIC : What for?

- Helping ITER's subcontractors who wish to set up an activity in the region outside the fence
- Answering their questions during the bidding phase and later
- Preparing cost simulation
- Facilitating the process with French and regional administration
- Giving confidential assistance during all the steps of their development

Whereabout?

- In Provence-Alpes-Côte d'Azur



WOIC's services for identified needs



Understanding the economic environment



Regulations: handling the legal requirements

- ✓ The national legal and tax situation
- ✓ The different legal statuses of businesses

Moving to France: the advantages of setting up on the French soil

- ✓ What France can offer
- ✓ Innovation policies
- ✓ International businesses set up in France



The regional economy: Obtaining a deeper understanding of the regional economic environment

- ✓ The major economic players
- ✓ The main regional business specialities
- ✓ Regional competitiveness clusters
- ✓ The economic organisation of the region
- ✓ The public bodies

Finding your area



Discussion: formalising and developing your search

- ✓ We help construct a set of specifications to match the business's needs
- ✓ We help in developing the project

Supply: Obtaining suitable offers

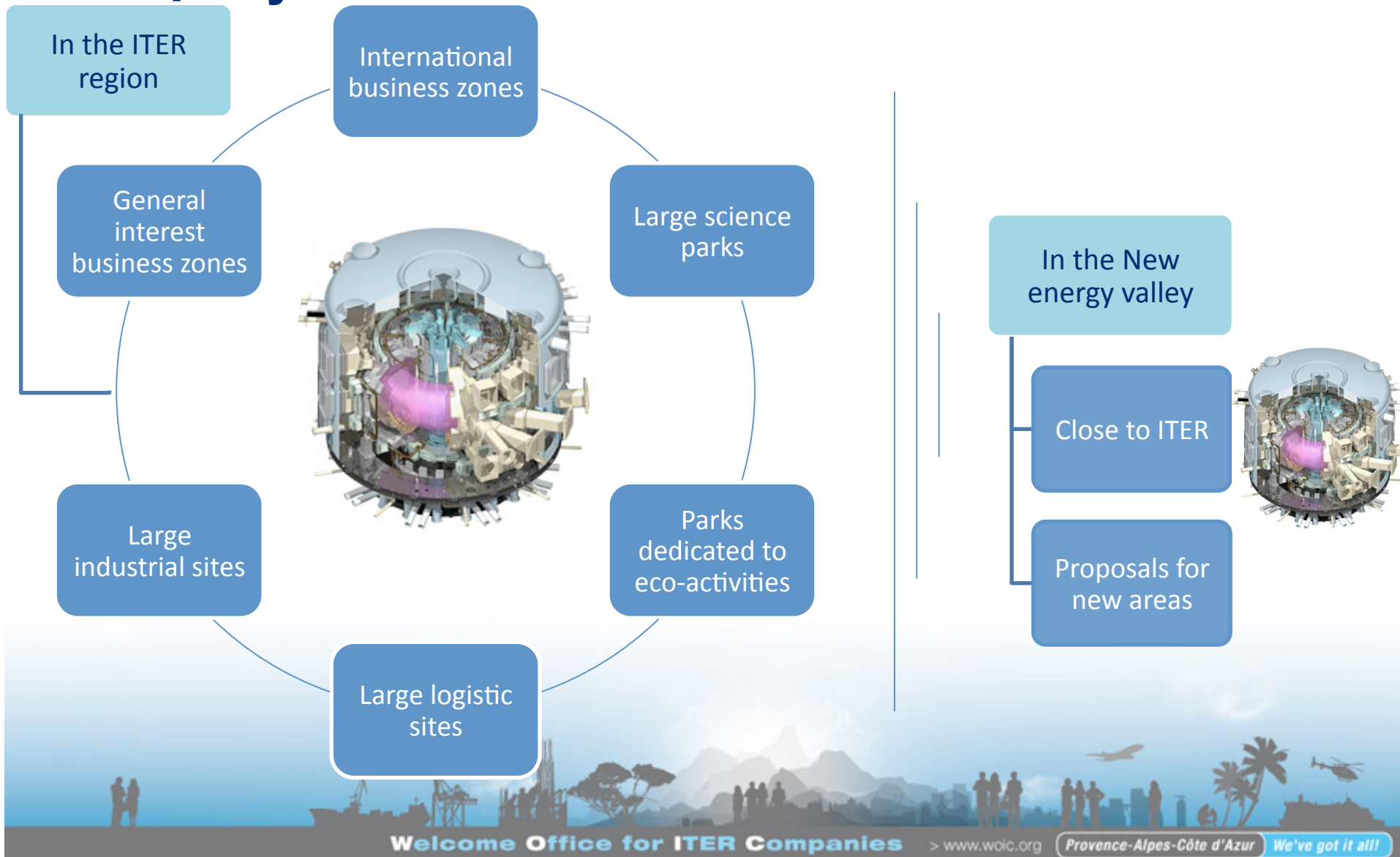
- ✓ We mobilise partners in the network to obtain a response from across the whole region
- ✓ We can identify all types of facility (incubators, serviced offices, offices, works premises, warehouses, plots of land)

Visits: Choosing on the spot

- ✓ We organise visits in situ



A global offer tailored to meet each company's needs



Structure the financing of your project



Analysis: Researching your project

- ✓ Is your project eligible for various business start-up facilities?

Public finance

- ✓ We organise meetings with local authorities, government departments, reconversion companies, other players...
- ✓ We help you in writing and presenting an application

Private funds

- ✓ We analyse whether raising private funds is a viable option
- ✓ We put you in touch with risk capital companies and business angels to help you raising funds



Identify your partners

Identifying
partners



Consortiums: to identify co-contractors or sub-contractors in the region and nationally

- ✓ We help define the profile of the partner you need
- ✓ We mobilise relevant agencies
- ✓ We put you in touch with potential sub-contractors or co-contractors

Buying an existing business: setting up a company by external growth

- ✓ We help define the profile sought
- ✓ We help identify the businesses and put you in touch

Partners in property: Finding a property investor or promoter

- ✓ We know about current property projects
- ✓ We put you in touch with property investors or promoters

Benefit from tailor-made human resources help

Finding
human
resources



Advice: A socio-economic approach to human resources

- ✓ We help analyse the feasibility of the human resources project in the light of the business plan
- ✓ We help assess the qualitative and quantitative aspects of the project
- ✓ We give information on employment regulations

Recruitment: Analysing needs, assistance with recruitment

- ✓ We help define the job profiles
- ✓ We create or confirm the HR support tools
- ✓ We help identify the training needs according to the target public
- ✓ We help identify pools of resources

Training: Assessing needs, guidance

- ✓ We help identify training on offer in the area
- ✓ We design and implement training plans and courses for new recruits

Financing: engineering the finance of human resources

- ✓ We inform and advise
- ✓ We give guidance on setting up finance to meet the needs of the project and the regulations

Launch and develop your activity

Launching and
developing
the activity



Formalities: making your business official

✓ We guide you towards the bodies in charge of the administrative procedures for starting up the activity

Networking: integrating into the regional economy

✓ We put you in touch with the regional competitiveness clusters (PRIDES)
✓ We guide you towards professional federations, the CCI, and all business support organisations

Service providers: finding professionals that help launch your activity

✓ We can provide lists of lawyers, accountants, specialist consultants, translators / interpreters

Publicity: get yourself known

✓ We can advertise your new business (mailing list, website, press, etc.)

Help your staff



The WOIC can guide you towards a referral agent who can support your staff

Formalities: The legal framework of international mobility

- ✓ We have information on the different types of work permit in France
- ✓ We can explain immigration procedures (visas, driving, etc.)
- ✓ We have information on the tax system

Accommodation: Finding somewhere to live

- ✓ We can identify temporary accommodation facilities (hotels, rented accommodation, etc.)
- ✓ We put you in touch with estate agents
- ✓ We can find an international removal firm
- ✓ We can help with connecting up electricity, telephones, the Internet, post)

Education: Children

- ✓ We can identify schools from nursery to secondary
- ✓ We put you in touch with training bodies

Daily life: Finding your feet

- ✓ We can help your spouse find work
- ✓ We have information on the health system
- ✓ We provide sources of tourist and cultural information



The **Welcome Office** for **International Companies**

The Welcome Office for International Companies – ITER & renewable energy is **your entry point** to the Provence-Alpes-Côte d'Azur region.

With services that are :

- **Confidential:** so that your strategy stays under your control
- **Personalised:** because each project is unique
- **Free of charge**



Thank you very much Your contact points



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Région



Provence-Alpes-Côte d'Azur



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